

Money Back Guarantee

The Speaker Lab has a no refund policy; however, if you put in the work (see the requirements listed below), complete the Program within the established program timeline stated in Section 1 of the Terms & Conditions, and don't get Booked and Paid to Speak® → you may qualify for our 1-year money-back guarantee.

To qualify for a money-back guarantee under this paragraph, you must: (1) email The Speaker Lab at help@thespeakerlab.com within seven (7) business days after 1 year (365 days) of your purchase of the Program to request a refund in writing. You will receive a form and then, (2) have to submit proof that you completed the following requirements:

1. Attended all 9 trainings live or watched the replay within the established timeline of 6 months.
2. Attended all 3 Bootcamps or watched the recording within the established timeline of 6 months.
3. Completed each milestone and submitted the following:
 1. Clarifying Expert Position Statement
 2. Abstract
 3. Brand Style Guide
 4. Demo Checklist
 5. Website Checklist
 6. Lead request
 7. 3 Year Business Plan
4. Submitted a list of at least 10 prospects
5. Submit an email and follow-up sequence that you sent to each of the 35 prospects (The 10 leads found in our live training Power of the Pipeline, and the 25 leads we will supply you) utilizing our email templates and guidance.
6. A link to your speaker website;
7. A link to your speaker demo video;
8. A copy of your speaking contract;
9. You must complete your program within the established 6-month program timeline from date of purchase.
10. If you had any issues, concerns, or felt stuck throughout the program, you have to have proof that you reached out to support, booked a 1:1 coaching call, and attended Open Office Hours to seek a solution in order to maintain momentum.

If you request a money back guarantee and do not include all of the required items showing your work in the Program (as listed above) within seven (7) days after the 365th day of purchasing the Program, your request will not be considered.

(c) General Money Back Guarantee Terms Applicable to All Programs

The Speaker Lab will NOT consider and will not provide a refund if you submit your request more than 7 business days after the 365th day of your purchase. After day 7, all payments are non-refundable.

Please note: If you opted for a payment plan and you do not request a refund within 7 days after the 365th day of purchasing the Program, with the required information / documentation at the time of your refund request, you are required by law to complete the remaining payments of your payment plan.

Upon determining that you are entitled to a refund pursuant to this money-back guarantee, The Speaker Lab will promptly issue an instruction to its payment processor to issue the refund. The Speaker Lab does not control its payment processor and will not be able to expedite any refunds.

If you receive a refund of any purchase through this money-back guarantee, that shall immediately terminate any and all licenses granted you to use the material and Content, as defined below, provided to you under this TOU. You shall immediately cease using the material and Content and shall destroy all copies of the information provided to you, including without limitation: video recordings, audio recordings, forms, template documents, slide shows, membership areas, social media groups limited to paying participants, and other resources.

All refunds under the money-back guarantees are discretionary as determined by The Speaker Lab. If you do not qualify for a refund under this money-back guarantee, no refund will be provided to you.